



# Affinity Technology Solutions

## Introduction & Overview

# About us

- Started our Journey in 2018, we are born in the cloud era.
- We focus on solving business challenges with innovative use of technology.
- Head Quartered in Mumbai, India & having branch in Delhi NCR
- Focused player in the area of Workplace Transformation & IT Consulting
- Well entrenched relationships with leading principals from Gartner Magic Quadrant Report.
- Engaged as a technology and business solutions partner by a wide range of global organizations in multiple sectors.

# Core Values

## **Our Mission is our Vision :**

*“We help our clients to connect Technology & Business and transform IT from Commodity Business to Utility Model”*

# Modern Workplace

The world of work is changing...

## Make your work place feel more productive

Business needs are evolving with end users working anywhere, any time, and picking up where they left off on any device. From this need came the modern workplace. A digital approach that supports seamless collaboration in organisations through global security, performance and productivity.

New Business  
Demands



New demand  
shaping models



New consumer behavior  
patterns

# Services and Solutions



**Digital Workplace  
Solutions**



**Cloud & DataCenter**



**Data Protection  
Solutions**



**Information Security**



**Professional Services**

# Digital Workplace Solutions

The digital workplace is the concept that businesses should use digital transformation to align technology, employees and business processes to improve operational efficiency and meet organizational goals. Meant to be the virtual compliment to the physical office space, the digital workplace is a broad term that includes any device, software or platform that staff members use to execute their jobs. Such solutions would facilitate the employees take a step further to work and collaborate effectively with their co-workers or partners.

## We Offer

- Email & Collaboration Solutions (IceWarp Email & Collaboration Suite / Office 365)
- Enterprise Mobility & Security Solutions
- Microsoft M365
- Desktop-as-a-Service(DaaS)
- Titan4Work – Digital Workplace Solution on Sharepoint
- Microsoft Software Licenses

# Cloud & DataCenter

Cloud is slowly becoming the new IT infrastructure foundation as organizations realize the advantages of flexibility, mobility, efficiency and reliability that cloud infrastructure offers. Moving their data and application to the cloud offers organization the complete flexibility to scale as they grow without the need to invest in expensive hardware infrastructure, the ability to become mobile as employees and stakeholders can access any application from any location on any network and the ability to convert their expensive Capex investments into Opex thereby saving money and getting their team to focus on core business strategies.

Our Hosting services help you move your business-critical apps like SAP B1 & Tally to the cloud, and get the most out of your IT investment. With this you get a 100 % Secure, Economical & Scalable Platform with over 99.5 % uptime.

Our Capabilities are:

- SAP on Cloud
- Tally on Cloud
- Server Co-location
- Managed DC Hosting

# Data Protection Solutions

Data protection is the process of safeguarding important information from corruption, compromise or loss. The importance of data protection increases as the amount of data created and stored continues to grow at unprecedented rates. There is also little tolerance for downtime that can make it impossible to access important information.

Disasters are unpredictable; the occurrence can give your business the worst. Whether natural or man-made, it can cause serious data loss and you need an effective disaster recovery solution to well manage the situation. It is a kind of investment that companies have to make, in order to protect their important information. We leverage the cloud platform which gives flexibility and reduces your investment in this offering.

## **Different types of Solutions that we offer:**

- Acronis Backup On-Premise / Cloud
- DR on Demand (DRaaS) with Azure Site Recovery
- Replication to Virtual Machines on Cloud / Off Site



# Information Security Solutions

As the complexity and frequency of threats have increased drastically, protection of information from unauthorised access is extremely important. We provide advanced security services to protect systems and data from threats both inside and outside your organization.

We offer:

- Server & Endpoint Security
- Email Security
- SD-WAN

# Professional Services

Technology is a business enabler, not the business itself for most organizations. This is why ATS works with mid to large size enterprises to take care of their IT infrastructure through IT as a Service (ITaaS), while they focus on taking care of the business. We are well equipped to handle the design and development, optimization and efficient running and monitoring of each aspect of the infrastructure.

ATS also makes available our technical resource's knowledge and expertise at pre-arranged time for basic IT support covering:

- Installation, Configuration & Migration of IT Infrastructure
- Managed Services for O365.
- Managed Backup Services
- Cloud Advisory, Adoption & Migration
- Software Licensing Optimization & Assessment, Software Asset Management
- DR & BCP Consulting
- Break Fix Solution Support.

# Strategic Partnerships



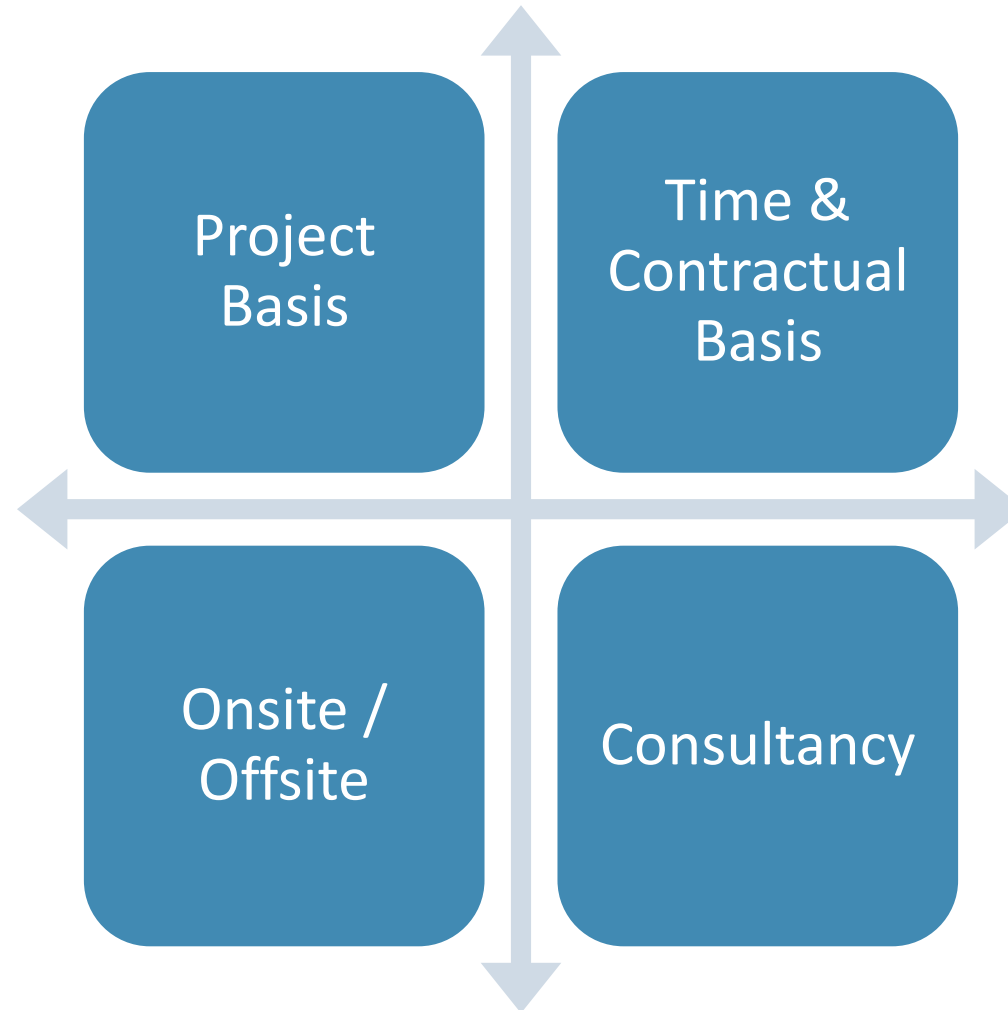
# Our Customers



# Our Approach



# Mode of Engagement



# Advantage

- Adaptive to business and Technology changes
- Process based Orientation – ISO & ITIL
- Ethical Business Practices
- Consultative and Collaborative team approach
- Leading Global Technology Vendor Engagements
- Best of breed technology practices

# Let's start a conversation

## Affinity Technology Solutions

### **Mumbai** *Corporate Office*

Awfis, 16<sup>th</sup> Floor, Lodha Supremus,  
Opp MTNL, Off JVLR, Saki Vihar Road,  
Andheri (East), Mumbai – 400 072. India

Tel: +91 22 6264 0861 / 62

### **Delhi** *Branch Office*

Awfis, 1<sup>st</sup> Floor, The Great Eastern Centre,  
Plot No. 70, Behind IFCI Tower,  
Nehru Place, New Delhi – 110 019. India



[sales@affinitytechsol.com](mailto:sales@affinitytechsol.com)



[company/affinitytechsol/](https://www.linkedin.com/company/affinitytechsol/)



[www.affinitytechsol.com](http://www.affinitytechsol.com)



[/affinitytechs](https://twitter.com/affinitytechs)

